

Mark T. Chapman, MSCS, CISSP, CISM Chapman Technology Group, Inc. <u>www.bizoptix.com</u> mchapman @_ctgi.net Ken M. Shaurette, CISSP, CISM, CISA FIPCO www.fipco.com kshaurette@fipco.com





By now, technical vulnerability scanning. penetration testing and even social engineering should be easy.

(Speaker shares a few quick anecdotal stories about mice, bats and other creatures in a "vulnerable" cabin in Northern Wisconsin.)





Approach

This will be a facilitated discussion covering areas such as vulnerability scanning, penetration testing and social engineering. Bring your personal experiences and preferences along for discussion.





Ground Rules for Discussion

- This is supposed to be a discussion.
- Please "cleanse" your stories to
 protect the victimized.
- No advertising.
- Find something or someone to <u>disagree</u> with today.





Agenda

- Planning
- Discovery
- Analysis
- Penetration
- Reporting





Planning

- Identify the Specific Purpose
- Define the Scope
- Earn Management Buy-In
- Decide to In-Source or Outsource
- Anticipate the Benefits
- Anticipate the potential fallout





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Specific Purpose

- Demonstrate Due Care
 - Infrastructure Patching
 - Intrusion Prevention
- Security Awareness
- Discovery
- To Justify Funding

Hint:

You must understand the specific purpose of the security awareness testing





Scope

- What is the **scope**?
- Do you identify "trophies"?
- What is **the** *right* **scope**?
- Keep me out of Jail!
- Ethics and Governance.
- What potential side-effects are allowed?
- "Selling" the scope.





Earn Management Buy-In

Motivators:

- Compliance / Fear
- Means to justify other initiatives
- New Management Eager to Learn
- "True Believers"

Results:

- **1. Go through the motions**
- 2. Do it right





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Challenges:

- "It costs money"
- "I already know the risks better than anyone"
- "We have more important things to do"

In-Source or Outsource?

- Current Capability
 - Do we have the capability or can we train in-house?
 - Can we identify a firm with independent,
 knowledgeable and trustworthy resources?
- Future Capability
 - Turnover of trained employees
 - Dependence on consultants costs





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Anticipated Benefits

- To learn something new
- To validate or quantify a concern
- To standardize communication of vulnerabilities
- To establish **common language** and tools
- To satisfy the auditors and regulators
- To improve employee awareness and standard operating procedures when handling customer data.





Automation

- Specialized Software
 - Discovery/Mapping Tools
 - Audit Tools
 - Vulnerability Assessment Tools
 - Penetration Testing Tools
 - Web Application Testing Tools
 - Source Code Review Tools
 - Social Engineering Tools
 - Websites





Assessment Universe



3-Dimensions*
Assets
Risks
Controls

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* Technically, there is a fourth dimension, Instead of "Time" it is "Testing" which gets into Risk Monitoring and Risk Management.



Asset Universe

<u>Scope</u>

Business Functions
Fixed-Assets
Strategies
Brands
Contracts
Contracts
Cash
Intellectual Property
Products
People

Granularity

How many levels of assets do we want to consider?

☑Buildings☑Rooms☑Individual Bricks

Detail

How much information do we want to understand for each asset?

Asset Type
Asset Owner
Importance
Dependencies





Risk Universe

<u>Scope</u>

Power Outage
Pandemics
Water Damage
Fraud
Computer Hacking
Employee Turnover
Tampering

Granularity

How many levels of risks do we want to consider?

City-Wide Blackout
 Accidental Power
 Disconnect
 Mouse Chews
 Through Power Cord

Detail

How much information do we want to understand for each risk?

Risk Type
Threat Source
Likelihood
Impact





Controls Universe

<u>Scope</u>

Financial
Physical
Technological
Reputation
Legal
Insurance

Granularity

How many levels of controls do we want to consider?

☑Use a Framework

□Individual "Bricks"

Detail

How much information do we want to understand for each control?

Control Owner
 Effectiveness
 Compliance Info
 Assessment Criteria





Discovery

- Where should discovery start?
- Mapping the scope.
- Should it be "blind" or "informed"?
- Where should discovery stop?





Analysis

- Two approaches:
 - Focus on the most urgent or most important.
 - Consider how many holes it takes to sink a ship.
- Where are you coming from?
 - Technology Focus
 - Business Focus
 - Both



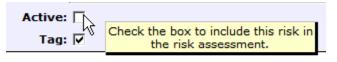


Is There Anything to Attack?

<u>Goal:</u>

To combat the natural exponential growth of assessment efforts by reducing the number of **low-priority** assets, risks and controls.

Approach:



Select a threshold for exclusion from further risk assessment efforts while documenting decision. Retain all excluded data to accommodate priority changes and to reduce duplicate analysis next time.





Penetration

- How easy is it to get in?
- How far do you go?
- What potential **side-effects** are allowed?





Reporting

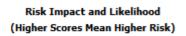
- How to inform management about the findings?
- Evaluate Intended Specific Purpose.
- Write the "Final Report".
- Track Actions Over Time.
- Evaluate Project Effectiveness.

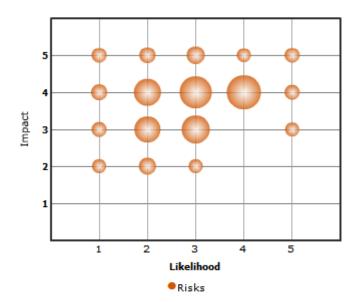




How Do You Measure Success?

- By the **size** of the report?
- By the **dollar**?
- By the number of **trophies**?
- By the **speed** of execution?
- By the **business impact**?
- By the understandability of the report?
- By **passing** future audits?









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Intended Specific Purpose

Any Assessment can only "Hit the Mark" if it serves a purpose:

- Audit Planning
- Budgeting
- Compliance
- Disaster Planning
- Policy Writing
- Risk Management
- Remediation
- Vendor Selection
- Remediation Planning



Inventory Assets

Characterize Assets

Advance Important Items

Identify Raw Risks Consider Mitigating Factors Calculate Residual Risk Exposure

Advance Areas of Higher Risk

Create Remediation Plan

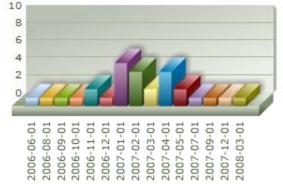


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Write the "Final Report"

- Do not
 - Think "bigger is better"
- Do focus on
 - Process used (brief)
 - Discoveries (trophies)
 - Trends
 - <u>Actions</u> (proposed, planned or completed)









Evaluate Effectiveness

- What did you learn through the process?
- What unexpected benefits did you realize?
- How did you keep the process from getting too detailed or out of control?
- How can you improve the process next time?
- These reports look scientific and absolute how did you handle the inherent subjectivity?
- Did you achieve your objectives?





A Few Resources

www.identitytheft.info/criminal.aspx

www.identitytheft.info/internetsecuirty. aspx

<u>www.fipco.com/Web/ProductsService</u> <u>s/ITAuditSecurity</u>





Questions?



<u>mchapman @ ctgi.net</u> (262) 546-1867

kshaurette@fipco.com

(608) 441-1251



