



## 2019 Wisconsin Financial Institutions Directory Available for Pre-Order



For years, you've depended upon FIPCO's [Wisconsin Financial Institutions Directory](#) for reliable information about Wisconsin depository institutions. Be sure to begin the new year with the 2019 edition of this comprehensive and reliable resource by pre-ordering your copies today.

Streamlined and ad-free, this annual directory contains the most current information including every depository institution and branch in the state. With nearly 300 pages of useful information, staff can use the directory for essential tasks such as verifying funds

transfer information, finding peer contacts, staying up-to-date on competitors, and much more.

Visit the [FIPCO website](#) for special WBA membership pricing options, and complete ordering information, or contact the [FIPCO Customer Service Department](#) at (800) 722-3498, option 5.

## Lucky VISA Gift Card Winner



FIPCO Director – InfoSecurity and Audit, **Ken Shaurette (right)** congratulates **Karl Krug (left)**, Capital Bank, Madison. Karl was the winner of FIPCO's \$100 VISA gift card at the September 26th WBA Secur-I.T. Conference in Wisconsin Dells.

**Share with Your IT Staff:** To ensure you continue to receive FIPCO emails, please make sure your IT staff "whitelists" FIPCO and our provider, MailChimp. The IP addresses to use are: 205.201.128.0/20, 198.2.128.0/18 and 148.105.0.0/16. Visit <http://mailchimp.com/about/ips> for more information.

# LOYALTY.

Is not only shown through words but actions.

We're like "Man's best friend", we stay with you throughout the duration of our partnership.

### COMPLIANCE CONCIERGE™

- » Loan, Mortgage & Deposit
- » Interfaces
- » Cloud Services: Hosted Services vs. In-House Solutions
- » FastApp Online
- » eSign by DocuSign

### IT AUDIT & SECURITY SERVICES

- » IT Risk Assessment
- » Vulnerability & Penetration Testing
- » Social Engineering
- » Cyber Security Consulting
- » GLBA Compliance & IT Auditing
- » Threat Intelligence Briefings

### SUPPLIES

- » Coin & Currency Supplies
- » Letterhead & Envelopes
- » Teller & Counter Supplies
- » Mortgage Booklets
- » Thumbprint Signature Program
- » ATM Access Program



## Click and See What eSignature Capabilities Can Do for You

Time is valuable. To you—and to your customers. Wouldn't they appreciate it if you could save them



hours, or even *days* when completing transactions with your institution? Providing the highest level of customer service is vital in recruiting and retaining valued customers, and it's possible with **FIPCO's eSignature powered by DocuSign**. This innovative solution offers the convenience and security of electronic signature capabilities for your customers, with the reliability and compliance you demand.

"One of the many benefits of FIPCO's eSignature powered by DocuSign is that it integrates directly with *Compliance Concierge*™ Loan, Mortgage and Deposit."

A key benefit to FIPCO's eSignature powered by DocuSign is that it integrates directly with *Compliance Concierge*™ Loan, Mortgage, and Deposit, allowing you to securely send documents

to your customers for signatures at account opening, and application and closing stages of the loan workflow. And FIPCO's done the work of placing the signatures where they need to go—saving you at least 20 minutes of your time per loan package! Approvals and agreements can be completed anywhere and on any device, so the process no longer takes days to complete. With the powerful tracking tools, your institution can confidently meet compliance requirements through the controlled signing process, full audit trail, easy signer verification, and secure information.

See it for yourself! Simply log-in to the [FIPCO website](#) and [follow this link](#) to see how FIPCO's eSignature by DocuSign can help you:

- Cut operating costs;
- Eliminate document errors, and help streamline processes; and
- Shorten the time it takes to receive signed documents.

**Contact us to get started with FIPCO's eSignature powered by DocuSign today!** We'll handle the entire process for you. In fact, when you subscribe directly through FIPCO, your annual subscription will include an *unlimited* number of electronic envelopes that contain the documents for your customer to sign. For more information, [contact the FIPCO Sales Department](#) at (800) 722-3498, option 5.

## FIPCO'S Hamele Celebrates Milestone Anniversary

At FIPCO, we humbly pride ourselves in our high levels of expertise, professionalism, and the longevity of our team members. We recently celebrated the staff anniversary of **Nancy Hamele**, Business Analyst – Deposit, who has been with FIPCO for 30 years. Congratulations Nancy!



Nancy Hamele

## November Software Training

We offer courses that are designed to best fit your needs—online, in-house, and customized options as well. Upcoming [FIPCO Education and Training](#) courses are scheduled for:

(All events are *Compliance Concierge*™ training courses.)

<del>Nov. 12-15:</del>	<del>Loan and Mortgage 4-day Training</del>	<del>FULL</del>
Nov. 19, 9-11am:	Real Estate Purchase Webinar	
Nov. 19, 1:30-3:30pm:	Real Estate Refinance Webinar	
Nov. 20, 9-11am:	Commercial Webinar	
Nov. 20, 1:30-3:30pm:	Ag Loans Webinar	
Nov. 21, 9am-Noon:	Deposit Accounts Webinar	
Nov. 21, 1:30-3:30pm:	Basic Consumer Loans Webinar	

To learn how you can benefit from FIPCO software training, visit the [FIPCO website](#), or contact the [FIPCO Training Department](#) today at (800) 722-3498, ext. 233.

## It's Not Too Late!

*Eye-catching, holiday designs are just a click-away.*

The upcoming holiday season is a great time to extend best wishes to your customers. Updating items like currency envelopes, teller receipts and statement enclosures with



seasonal designs is a wonderful way to highlight your institution and connect with your clients. Our **2018 Holiday Collection** is now available, and features a full line of items in a variety of designs that can be customized with your institution's logo and information. From drive-up envelopes and teller receipts, to statement enclosures and holiday checks, eye-catching holiday products are just a click away. Check out the [News section of the FIPCO website](#) for details, or [contact the FIPCO Sales Department](#) at (800) 722-3498, option 5!